

This course highlights the main marketing basics and tools and combines the most recent theoretical know-how with fiel-tested solutions. Its aim is to understand future strategies and define marketing objectives for success in a global environment.

## Marketing Essentials - 18th - 19th January 2018

- Introduction to marketing and markets
- Marketing research: Desk and Field Research
- Marketing objectives
- Marketing strategies

## Top speakers

- Prof. Dr. Sascha Götte, Lucerne University of Applied Sciences & Arts
- Lars Losinger, BKW ISP AG

## What our students said

- I have learned a lot and it was practical
- Interesting and interactive
- Very skilled and pleasant presentations

Course location: Course fee: Course language: Registration: iimt - University of Fribourg CHF 1'400.--English www.iimt.ch or iimt@unifr.ch

